

About Us

HiQo Solutions is unlike any other offshore software development services firm you have seen before. **A complete game-changer.** Totally new approaches that lead the way into a new frontier of productivity and results. Our passion is in providing the the most efficient, cost effective, and high quality deliverables through our innovative approach to process and collaboration that ultimately **increases your bottom line.** We hold a 95% client retention rate due to our unique framework and our "you're not happy, you don't pay" service. With our development center located in Minsk, Belarus and offices in the United States, Germany and Eng-

land, we provide our countless clients around the world with service and standards you won't find anywhere else. HiQo understands ownership of the **Intellectual Property (IP)** and confidentiality are two of the most critical concerns when it comes to outsourcing. At HiQo Solutions, **protecting** our clients' rights is always our priority and of course, we are ISO9001 and PCI/DSS compliant.

Not who we work for but who we are...

Simply put, **we are the best at what we do.** HiQo Solutions is led by industry veterans with over 30 years of C-level experience in the industry. Our development team is comprised of 75% masters or PHD degree level educations mainly focused in numerical methods, mathematical procedures and economics. We also provide experienced UI designers rather than just software engineers trying to provide design services. What does that mean for you? You won't have a

software developer that doesn't understand an algorithm but rather an expert in mathematics who also understands Software Engineering. Same goes for our designers. Real expertise.

HOW ARE WE DIFFERENT?

Through years of experience we have developed a state of the art approach to collaboration and process that allows all stakeholders to work under a glass house rather than the traditional distributed development environment. We also have an entirely new take on billing with our project-time-materials contract option.

Only pay for the hours you approve, period.

What is the promise?

- HiQo has the skilled resources you are looking for and we have them readily available with short ramp up times.
- You will pay for only actual hours worked, not downtime. (that is unless you book a dedicated team)
- All of our business is done confidentially - we work for you, not for your client.
- Our process allows for quickly changing requirements without loads of extra expense.

What is the bottom line?

With **HiQo** you grow your revenue without growing your fixed costs. **We make your business more profitable!**

